



# **Consultancy & Advisory Services**

Market Engagement Seminar Response Document

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## **Instructions**

Thank you for taking the time to provide us with information to help inform a consulting services procurement strategy. Your response before 8<sup>th</sup> April 2015 at 12:00 (noon) will be most appreciated.

Please submit your response to <a href="mailto:olivia.brady@ogp.gov.ie">olivia.brady@ogp.gov.ie</a>

Please respond to the questions using this template.

Please note that we are unable to accept marketing information or other supplementary information (including attachments) at this time.

The questions we have set are contained in the next section along with some guidance on the type of information we are inviting you to respond with.

# **Respondent Information**

RESPONDENT INFORMATION		
Respondent Name	Click here and insert response	
Registered Company Address	Click here and insert response	
	Click here and insert response	
	Click here and insert response	
Telephone Number	Click here and insert response	
Facsimile Number	Click here and insert response	
Email Address	Click here and insert response	
Contact Name	Click here and insert response	
Number of Consultants	Click here and insert response	

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## Scope

### **DEFINITION**

Do you agree with the following definition as it relates to Consulting & Advisory Services

"Services provided by independent persons (be they individuals or business organisations), individually or collectively using their skills, experience, expert knowledge and professionalism to add value to government departments and agencies, and who typically operate within a framework of relevant professional standards and disciplines."

Click here and insert Yes or No

If "No" to the above, please provide an alternative definition as it relates to Consulting & Advisory Services

Click here and insert definition

Pg. 04 Scope

## **PRACTICE AREAS**

Do you agree with the following practice areas being used

- Policy Advice & Development
- Organisational Strategy
- Change Management
- Human Resources
- Procurement & Logistics
- Multi-Disciplinary Services

Click here and insert Yes or No

If "No" to the above, please provide an alternative practice listing

Click here and insert alternative listing

## **Design & Construct**

#### **DESIGN PRINCIPLES**

Do you think any of the following design principles need modification?

- Recognise diverse range of services and customer needs
- Appropriately broad range of firms consistent with market structure
- Provide reasonable opportunity for Framework Members
- An efficient and effective draw down mechanism
- Informed Purchaser
- Performance monitoring and feedback

Click here and insert Yes or No and comments as appropriate

Are there any additional design principles that need to be included?

## **SERVICE DELIVERY MODELS**

Please outline any comments or views on the Service Delivery Models set out at the Market Engagement Seminar

Click here and insert response

Which of the Service Delivery Models (Option 1 or Option 2) set out at the seminar is best suited to a Whole of Government Framework Agreement?

Click here and insert response

How do you think either of these models could be adapted or improved?

Click here and insert response

If you feel an alternative delivery model is more suitable please describe.

# **Competition Thresholds**

### **TURNOVER**

What do you consider to be a reasonable and proportionate level of turnover for the purposes of entry to the competition for each of the following tiers?

Tier	Suggested Annual Turnover for the purposes of entry to the competition
Tier 1+ (>100 consultants)	€Click here and insert value
Tier 1 (21-100 consultants)	€Click here and insert value
Tier 2 (11-20 consultants)	€Click here and insert value
Tier 3 (6-10 consultants)	€Click here and insert value
Tier 4 (1-5 consultants)	€Click here and insert value

## **PROFESSIONAL INDEMNITY**

What do you consider to be the minimum level of Professional Indemnity (PI) Insurance necessary for the purposes of entry to the competition?

Tier	Suggested minimum level of PI insurance for the purposes of entry to the competition
Tier 1+ (>100 consultants)	€Click here and insert value
Tier 1 (21-100 consultants)	€Click here and insert value
Tier 2 (11-20 consultants)	€Click here and insert value
Tier 3 (6-10 consultants)	€Click here and insert value
Tier 4 (1-5 consultants)	€Click here and insert value

Pg. 08 Performance

# **Performance**

### **PERFORMANCE**

What questions do you think need to be incorporated into a Customer Feedback Survey for any assignments delivered under a Framework Agreement?

## **Additional Information**

### **ADDITIONAL INFORMATION**

Please feel free to provide any other constructive commentary you think will benefit the design of the Framework Agreement. In doing so we would encourage you to be solutions focused.

## **Contact Information**

All queries in relation to this survey may be directed by email to the Professional Services Team at olivia.brady@ogp.gov.ie, ruth.mulligan@ogp.gov.ie or angela.branigan@ogp.gov.ie

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