# **Institute of Management Consultants and Advisers**



# **Details of Registered Consulting Practices**

The IMCA is the professional institute for management consultants and business advisers in Ireland. It is concerned with the standards, status and development of the profession and awards the international Certified Management Consultant (CMC) designation in Ireland. For more information, visit the IMCA website at www.imca.ie.

This document contains details of Registered Consulting Practices (RCPs) within the Institute. RCPs are practices which are controlled by Certified Management Consultants. CMC is an international qualification based on strict requirements relating to competence, ethics and independence, and its certification is supervised by the International Council of Management Consulting Institutes.

Institute of Management Consultants and Advisers, 51/52 Fitzwilliam Square West, Dublin 2 Tel: 01 6349636 Fax: 01 6650480 Email: info@imca.ie Website: www.imca.ie *July 2017* 

# **REGISTERED CONSULTING PRACTICES**

#### **Advisory Ireland**

McConnell Business Hall, Strandfield Business Park, Rosslare Road, Wexford

T: 053 9184712

E: admin@advisoryireland.com W: www.advisoryireland.com

Formed 2014 Contact: Tony Ennis

Multi-disciplinary practice operating a consortium delivery model with subject and sector experts; takes care to clearly understand client requirements, and deploys best talent in dedicated project teams to design 'Best in Class' client solutions and deliver great results.

# **Advantage Consulting**

Eskaroon, Dunderry, Navan, Co. Meath M: 086 8248628 E: jnkeely@gmail.com Formed 1992 Contact: John Keely

With over 20 years' experience in challenging business environments and many industries, provides SMEs and start-ups with - business analysis and planning, strategy development, mentoring and coaching, marketing, feasibility studies and grant aid applications, business advice, business process design and practical organisation development.

# AEMS (Authentic Energy Management Systems)

Block 4, Harcourt Centre, Harcourt Road, D2 T: 01 230 5018 E: team@aems.ie

W: www.aems.ie

Formed: 2005 Contact: Conor Molloy

Targets profit increases by reducing energy usage. Energy Management Services is core business; Authentic are independent energy advisors. Structured approach optimises energy usage in processes, buildings, vehicles and equipment.

# AfriDev Exchange

Ballyglass, Ardrahan, Co. Galway M: 087 2164787 E: info@afridevexchange.org W: www.afridevexchange.org

Formed 2015 Contact: Jipe Kelly

Specialises in participatory research and consultation methodologies that are peoplecentred, people-energised, action-oriented and appropriate to participants' social and cultural contexts. Research and consultation methodologies include: Participatory Learning and Action, Participatory Strategic Planning, Citizen Empowerment Networks, Participatory Appraisal, Deliberative Mapping, Open Space Technology and Appreciative Enquiry.

# **Agrifood Business Partners**

26 Herbert Place, Dublin 2; office in Brussels T: 01 642 5938 E: info@agrifoodbusiness.com W: www.agrifoodbusiness.com Formed 2013 Contact: Michael Cronin

Agrifood sector consultancy comprising senior management practitioners from variety of business backgrounds; experience in food and agribusiness policy, strategy, marketing, processing, innovation, finance and business development.

# **Akari Consulting**

1 Eastgate Road, Little Island, Co. Cork T: 021 4520700 E: info@akariconsulting.com W: www.akariconsulting.com Formed: 2011 Contacts: Paraic Hegarty,

Formed: 2011 Contacts: Paraic Hegarty Eoghan O'Leary

Provides strategy, analysis, project management and implementation services to higher education institutions, particularly in

curriculum design & delivery.

#### **Align Management Solutions**

77 Beechwood Avenue Lr. Ranelagh, Dublin 6 T: 01 086 234 2789 F: 01 412 5890 E: mahern@alignmanagement.net W: www.alignmanagement.net Formed 2002 Contact: Miriam P Ahern

Specialises in organisation development, communications and employment relations. Includes: strategy, change management, staff development, performance management, teamwork, mergers, best-practice HR policies and compliance. Provided through consulting, facilitation, executive coaching and mentoring.

# Alpha Omega Consulting

Fawn, Dromahair, Co. Leitrim

T: 071 9164003 M: 086 1760496

E: oonagh@alphaomega.ie W:

www.alphaomega.ie

Formed: 2008 Contact: Oonagh Monahan

Specialises in food sector business development consultancy and mentoring, working with public and private clients across the island of Ireland. Oonagh Monahan is author of "Money for Jam – the Essential Guide to Starting Your Own Small Food Business".

# **Appian Point**

Shrewsbury Gates, Ballsbridge, D4 T: 01 2601011 E: karen@consultwright.com Formed: 2014 Contact: Karen Brosnan

Expert in transitioning people through change and has worked with many sectors in designing, developing and implementing change programmes. Uses HR and organisational change expertise, as well as specialist areas of communications and coaching, to provide services in strategic review / planning, change management, organisation development, leadership, performance development and career development.

# **Astor Phoenix Consulting**

13 Mount Symon Close, Dublin 15 T: 087 1347610 E: forefemini@yahoo.com W: astorphoenixconsulting.com Formed: 2013 Contact: Fortune Efemini

Dynamic management and training practice specialising in operations, leadership development, HR management, performance management & IT solutions; unique combination of customised management consulting, training, coaching & mentoring solutions.

### **Athena Consultancy Solutions**

34 Templeville Drive, Templeogue, Dublin 6W T: 01 290 0304 E: info@athenaconsultancy.ie W: www.athenaconsultancy.ie Formed: 2010 Contact: Dave Manning Provides business advice, consultancy and interim management solutions to clients across public, private and not-for-profit sectors and telecoms, financial, transport & logistics and security industry sectors. Specialises in customer experience and contact centre areas, and project management and process improvement.

#### **ATM Consulting Limited**

Cupertino, Violet Hill, Church Road, Killiney, Co Dublin

T: 01 285 0409 E: ailbe@atmconsulting.ie Contact: Michael Ailbe Millerick

Provides clients with specialist consultancy and training services in the areas of: Regulatory Compliance in the pharmaceutical and medical devices industries; Quality Management compliance.

Systems; Change Management processes; Risk Management and Business Continuity Planning; Project Management; Facilities Engineering; Planning and Management; and Technology Development and Management.

#### **Aurora Business Development**

Melford House, Ballyhealy, Kilmore, Co. Wexford

T: 053 9135488 E: info@aurora.ie

W: www.aurora.ie

Formed: 1984 Contact: Brian Matthews

Focus on lean and the elimination of waste in

business; on ERP and MRPII.

# **Bellevue Creative Solutions (BCS)**

5 Banta Na Beara, Athy, Co. Kildare M: 087 2499833 E: rfeely.bcs@gmail.com W: www.bellevuecreativesolutions.com Formed: 2012 Contact: Roddy Feely

Brings strategic & practical approach to performance improvement from 24 year career in international markets by helping clients get the best results from their people, strategy and business development. Expertise in exporting; strategy development; business analysis & planning; sales and marketing strategy and business development; also provides business mentoring and executive coaching services.

Sole representative in Europe of Integrity Solutions, a US based performance improvement organisation that provides structured training programmes in selling, customer service, and management development and coaching.

### **BizCube Group Limited**

24 Lower Baggot Street, Dublin 2
T: 01 6875047 E: info@bizcube.com
Formed: 2014 Contact: John Donnelly

Provides advice and interim management solutions to start-up SMEs in Ireland or from the EU relocating to Ireland, delivering BPM (Business Process Management) and BPO (Business Process Outsourcing) solutions.

# **Boyne Pinnacle Consulting**

25 Mount Auburn, Drogheda, Co. Louth T: 041 9830174 E: bvhyland@eircom.net W: www.boynepinnacleconsulting.com Formed: 2013 Contact: Barry Hyland

Clarifies strategic objectives and assesses scale and scope of change management before developing / delivering an operating model to attain project goals, and improve benefits and change adoption. Applies expertise to: manage people aspects of strategy implementation; identify and manage people-related tasks in programs; secure, sustain and reinforce business benefits of change; and drive increased contribution from people.

# Yvonne Byrne Rural Development Consulting

The Dirr, Cleariestown, Co. Wexford T: 087 0686586

E: info@yvonnebyrneconsultancy.ie W: www.yvonnebyrneconsultancy.ie

Formed: 2010 Contact: Dr. Yvonne Byrne

Over 20 years' experience of working with development agencies, local authorities, state bodies, academic institutes, small businesses and community groups. This has involved feasibility studies, funding applications, research, training, strategic plans, development plans for rural, sustainable and environmental initiatives and business plans.

# A Carey & Associates Limited

36 Ballyglass, Ardnacrusha, Co Clare T: 061 348 348 F: 061 348 349

E: info@carevs.ie W: www.carevs.ie

Formed: 2000 Contact: Alan Carey

Provider of business analysis, business architecture, business planning, strategy formulation, change / transformation management, budget / financial planning and accounting services.

# **CELTAR Business and Management Consultants**

34 Woodpark, Castleknock, Dublin 15

T: 086 608 6991

E: info@celtar.ie W: www.celtar.ie Formed: 2008 Contact: Billy Linehan

Business developers and management consultants offering advice and solutions to directors and leaders of organisations undergoing change. Services in: strategic

planning and implementation, organisation development, business planning, feasibility studies, financial planning, marketing, coaching and mentoring, group facilitation and training in managing commitments.

### Century Management

Century House, Newlands Business Park, Newlands Cross, Dublin 22

T: 01 459 5950

E: imeldabutler@centurymanagement.ie

W: www.centurymanagement.ie

Formed: 1989 Contact: Imelda Butler

Strategy consultancy engaged in strategic human performance, culminating in organisation wide systemic and cultural change. Specialisms include: strategy formulation and execution, cultural transformations, change management, sales and marketing management, leadership and succession planning.

# **CHL Consulting Company Limited**

70b Patrick Street, Dun Laoghaire, Co Dublin T: 01 284 4760 E: mail@chl.ie W: www.chl.ie Formed: 1984 Contact: Michael Counahan

Leading specialists in tourism, cultural heritage, the arts and education. Services include strategic planning, project planning and management, economic analysis and business planning, and regeneration planning. CHL have completed projects for clients throughout Ireland and in more than 60 countries overseas.

# **Clear Sky Management Consultancy**

511 North Circular Road, Dublin 1

T: 01 8197834 M: 086 8514535

E: gerardtfleming@gmail.com

W: www.clearskyconsultants.ie

Formed 2011 Contact Gerard Fleming

Specialises in SMEs and start-ups - strategy reviews, project management, business plans, feasibility studies, grant aid, operational manuals, cross-functional reporting systems, training needs analysis, innovation audits and accounting software implementation.

#### **Commercial Excellence**

Alexandra House, The Sweepstakes,

Ballsbridge, Dublin 4

T: 086 8074211 01 6641424

E: ken@commercialexcellence.ie

W: www.commercialexcellence.ie

Formed 2008 Contact Ken McIntyre-Barn

Formed to help organisations internationally achieve growth; helps organisations face complex challenges by leveraging expertise and experience of consultants who have held senior positions with some of the world's largest multinationals. Specialises in commercial strategy, sales force effectiveness, sales force capability and executive coaching.

#### **Competitive Insights**

105 The Drive, Castletown, Celbridge, Co. Kildare

T: 01 627 5438

E: martin@competitiveinsights.ie W: www.competitiveinsights.ie

Formed: 2009 Contact: Martin Markey

Market research qualitative and quantitative; stakeholder, consumer, customer & competitor insight projects for clients in Ireland & UK.

# **Cordatus Consulting**

Galway Technology Centre, Mervue Business Park, Wellpark Road, Galway

T: 091 91870708

E: info@cordatus.ie W: www.cordatus.ie Formed: 2001 Contact: Bernadette Rushe

Provides consulting in lean and six sigma programme development and training in variety of lean problem solving approaches & six sigma certification levels. Specialises in lean supply chain design. Helps clients grow their business and bring about a culture where continuous customer-centric change is welcomed.

# Creative Change (Ireland) Limited

135 Central Park, Clane, Co. Kildare T: 045 902790 F: 045 946456

E: info@creative-change-ireland.com W: www.creative-change-ireland.com Formed: 1999 Contact: Gerard Doyle

Specialises in management development, change management and measuring impact.

#### **Crystal Business Solutions**

Loughlinstown, Fedamore, Co. Limerick M: 087 6226899

Develops employees to utilise lean thinking and methodologies to deliver cost reductions and increase competitiveness. Specialist in: Lean and Six Sigma consultancy, training and mentoring; benchmarking; strategy deployment; project management; change management & funding applications to State bodies.

# **Davis Business Consultants**

Minley House, Newtownpark Avenue, Blackrock, Co Dublin T: 01 288 5563 E: enquiries@davisbusinessconsultants.com Contact: Paul Davis

Comprises mentors, coaches, consultants and trainers with 100+ years of experience in challenging business environments and diverse industries; track record of turning company losses to profits and in advising and supporting organisations; comprises Management Accountants and Certified Management Consultants; members of CIPD, Engineers Ireland and International Coach Federation; approved training organisation by FAS, ILM & FETAC.

### **Dynamic Lean Solutions**

The Enterprise Centre, 17 Rathfarnham Road, Terenure, Dublin 6W

T: 01 4903237 F: 01 4903238 E: vlangan@dynamicleansolutions.ie W: www.dynamicleansolutions.ie

Contact: Vincent Langan

Partners with clients in devising and implementing Lean processes and procedures that deliver sustainable competitive advantage, optimum profit margins and growth. Enables clients to achieve success by identifying their customers' needs and values, and using Lean methods and technologies to eliminate activities that do not meet these needs or values.

#### **Efficient Business Consulting**

30 Knockfield Manor, Knocklyon, Dublin 16 M: 087 2809573 E: info@efficient.ie

W: www.efficient.ie

Formed: 2008 Contact: Deirdre Mooney
Provides all forms of IT and Business Process

Improvement management consulting; including interim management, project management or programme management.

#### **Ennis & Co Business Consultants**

McConnell Business Hall, Strandfield Business Park, Rosslare Road, Wexford T: 053 918 4712 F: 053 918 4712 E: info@ennisco.ie W: www.ennisco.ie Formed: 1993 Contact: Tony Ennis

Enterprise development assignments for clients including state agencies and private business. Specialisations include: strategic business development, marketing, financial planning, international alliances, business plans, feasibility studies, evaluation reports, special projects, management and business development training, mentoring / coaching / facilitation and project work.

### **EPS Consulting Limited**

5 Islington Avenue Mews, Sandycove, Co Dublin

T: 01 284 5528 E: pbrennan@epsconsult.ie W:www.epsconsult.ie

Formed: 2007 Contact: Dr Peter Brennan

Provides services in EU and Government affairs (e.g. climate change, infrastructure & environment), public procurement (incl. writing tenders), economic and business research, public policy (incl. submissions to Government) and advice on business opportunities.

### **Equality Strategies**

M: 087 2304820

E: mariahegarty@equalitystrategies.ie

W: www.equalitystrategies.ie Contact: Maria Hegarty

Specialises in equality & diversity providing training, research, evaluation and mediation services over 15 years. Supports employment equality reviews and diversity audits; equality & diversity initiatives / policies; implementation of action plans; design and delivery of training for SMEs; R&D of policy responses and workplace mediation / training.

### **ERC Consulting**

Cullies, Cavan, Co. Cavan

T: 087 8580341 E: rec1@eircom.net Formed: 2005 Contact: Eamonn Rice

Provides management training and development in strategy development and implementation, establishing and implementing organisational goals, managing change, problem solving, budgeting, implementing performance indicators, employee motivation, monitoring progress and providing feedback. These are implemented mindful of the financial performance and the maintenance of sustainable customer relationships.

#### **ETAC Limited**

Chase House, City Junction Business Park. Northern Cross, Dublin 17, D17 AK643T:

T: 01 6856535

E: stevehalpin@etacsolutios.com

W: www. etacsolutios.com

Formed: 2007 Contact: Steve Halpin

Offers training and coaching on Lean Business Improvement and implements programmes with clients in the manufacturing and service sectors. It aims to simplify processes and improve client experience. It advises on process improvement tools such as Process Mapping, Workplace Organisation, Team-based process improvement, TPM, SMED & Kanban systems.

#### **Exodea Europe Consulting Limited**

Fitzwilliam Business Centre, 26 Upper

Pembroke Street, Dublin 2 T: 01 637 3951 F: 01 662 0365 E: bill@exodea-europe.com W: www.exodea-europe.com Formed: 2004 Contact: Bill Thorne

Socio-economic consultancy supporting local authorities, government departments and NGOs in rural development, tourism, enterprise, inclusion & equality. Extensive embodied experience of project management, monitoring & evaluation, social research & organisational development. Committed to helping clients achieve practical and evidence informed solutions on a partnership basis.

### Finance Expert, The

32 Rocwood, Stillorgan, Co. Dublin T: 01 2104753 M: 087 52598880 E: john@thefinanceexpert.ie W: www.thefinanceexpert.ie

Formed: 2004 Contact: John Crawley

Highly reputed firm which specialises in: change management, business turnaround, resolution of complex business issues and disputes, strategy implementation, decision support, and expert training in Finance and Risk.

# Fitzpatrick Associates Economic Consultants

128 Ranelagh Village, Dublin 8

T: 01 6280084 F: 01 6219771

E: jfitzpatrick@fitzpatrick-associates.com

W: www.fitzpatrick-associates.com Formed: 1984 Contact: Jim Fitzpatrick Leading firm of economic and public policy consultants and analysts. Works for government departments and agencies, for

government departments and agencies, for companies and for non-profit organisations.

#### **FM Auditors and Business Advisers**

1st Floor Suite, 5 The Avenue, Beacon Court, Sandyford, Dublin 18

T: 01 2135910 F: 01 2135911 E: info@fmaccountants.ie W: www.fmaccountants.ie

Formed: 2002 Contact: Cormac Mohan

#### **Gavin Duffy and Associates**

Kilsharvan Leadership Centre, Kilsharvan House, Drogheda, Co. Meath

T: 041 9829673

E: info@gavinduffyandassociates.com
W: www.gavinduffyandassociates.com
Formed: 1991 Contact: Orlaith Carmody
Trains, consults, develops and motivates senior
management teams with effective
communication at the heart of all it does. Brings
a commitment to success, a depth of
experience and knowledge, and bespoke
training and facilitation to make a substantial
difference to the output and performance of
teams and individuals.

#### Governance Ireland

32 Lower Leeson Street, Dublin 2

T: 01 6392928

E: info@governanceireland.ie W: www.governanceireland.ie

Formed: 2011 Contact: Donal Keane

Specialises in corporate governance consultancy services across all sectors; incl. governance reviews, Board evaluations and strategy development facilitation, and training for Board members. Services firms across public, not-for-profit, financial services and private sectors, from SMEs to large corporates to non-commercial entities.

# **Halcyon Business Solutions Limited**

Mespil House, Sussex Road, Dublin 4 T: 01 231 4600 F: 01 231 4642 E: john@halcyonsolutions.ie W: www.halcyonsolutions.ie Formed: 2004 Contact: John Phelan

Develops strategic plans for established and spin-out companies, and business modelling and access to finance in the start-up sector. Focus on technology/media and high growth export sectors. Analysis of industry and competition permits development of creative, yet practical strategic visions, KPIs, business strategies, implementation plans and evaluation.

#### Hanley Consulting & Training

Seaview House, Rathlee, Easkey, Co Sligo

T: 096 49950 F: 096 49950 E: seamus@hanleyct.com W: www.hanleyct.com

Formed: 1996 Contacts: Christopher Hanley,

Seamus Hanley

Specialise in: 1) FETAC, FAS and IOSH training services that reflect reality and are people focused; 2) quality, safety and human resource management systems (ISO) and training and 3) Building Energy Training and assessments.

# **HELM Global Group Limited**

Waterside Business Centre, Proby's Quay, Cork T: 021 470 3226, 01 442 8231 F: 021 432 3466 E: consult@HELM.ie W: www.HELM.ie Formed: 2000 Contact: Dr. Gerard Daly

Helps clients create a vision and convert it to action, turning 'what could be' to 'what is', whatever the task. Interventions include: management consultancy services, soft skills, quality (GxP) and project training, organisation and individual change facilitation and coaching, human capital due diligence, psychometric profiling, teambuilding and performance acceleration, personal values and organisational culture reviews, talent management and resourcing, career transition and outplacement support, international payroll outsourcing.

# **Innova Solutions**

22 Waltham Terrace, Blackrock, Co. Dublin M: 087 9836688

E: vincentc@innova-solutions.ie

Formed: 2013 Contact: Vincent Carew

An infrastructure advisory who advise on, manage and deliver complex social infrastructure PPP projects from inception to completion, developing innovative value add solutions for their clients. They advise on major PPP infrastructure programs at various stages of the development cycle in Africa, Eastern Europe and the Middle East.

#### Innovate Room, The

Lisfannon, Carrickbrennan Rod, Monkstown, Co. Dublin

M: 087 2432145

E: ocremins@theinnovateroom.ie

Formed: 2011 Contact: Oonagh Cremins

The 'go to' people for current thinking, support / solution driven commercial strategies, and consulting services to Tourism, Accommodation and Hospitality Sector. They have a team of multi-disciplined commercial experts in online and offline channel distribution, revenue optimisation, data output design, and strategic sales and revenue planning and implementation.

#### Interesource Group (Ireland)

48 South William Street, Dublin 2

T: 01 677 1957

E: haaris@interesourcegroup.com W: www.interesourcegroup.com

Formed: 1996 Contact: Haaris Sheikh Provides consulting services in management development and training; human resource management; technology and media, and design and development of education and training programs for the education sector: extensive record of publishing research. directing documentaries and delivering presentations internationally.

# **Invictus Partners**

Botanic House, 32 - 33 Botanic Road, Glasnevin, Dublin 9

T: 01 2548881 M: 086 8116061 E: niall@invictusinterim.com

Formed: 2015 Contact: Niall Howard

Specialises in working with start-ups, business owners, investors and management to refocus, reposition and implement change in order to build sustainable profitable growth. Focus on empowering management to identify opportunities and generate strategic change from within to drive international growth. Sectors include: Export, FMCG, Gifts, Toys and Wearable Fitness Technology.

# WMJ Kelleher & Associates

Waterfront Business Centre, 5 Lapps Quay, Cork

T: 021 485 2929

E: info@wmjkelleherassociates.com W: wmjkelleherassociates.com

Formed: 1995 Contact: Joseph Kelleher

Specialises in providing professional management services to SMEs and public bodies. Assistance in: business planning, feasibility studies, marketing plans, strategy development, financial planning and gaining ISO Certification. Provides service for valuing client's businesses using a variety of distinct valuation methodologies.

### Cyril Kirwan & Associates Limited

6 Maywood Park, Raheny, Dublin 5 T: 01 831 0469 M: 086 5836 5434

E: cyril.kirwan@gmail.com

Formed: 1996 Contact: Cyril Kirwan

Design and delivery of interventions in areas such as management development, leadership and change management; and training and development design and evaluation for public and private sector clients, at home and abroad.

# **KMC Accounting Systems Limited**

Shankill, Cavan, Co. Cavan H12 R667

M: 086 3988181

E: kmcmakeadifference@gmail.com Formed: 2013 Contact: Kevin McCabe

A Financial and Strategic Management Consultancy practice that seeks to make a positive difference to the financial performance of client companies, to address the challenges that they face and to develop new business opportunities using key skills and experience gained at senior level in manufacturing companies across many industries.

# **LBS Partners**

Nexus Innovation Centre. Tiernev Building. University of Limerick Campus.

T: 061 518 408 E: info@lbspartners.ie

W: www.lbspartners.ie

Formed 2002 Contact: Gene Leonard

Leading consultancy in lean thinking, education & consulting in sectors including: Food & Beverages, Manufacturing, Pharma & Medical Devices, Customer Services, Healthcare and Public Service. Develop lean management systems to create continuous improvement environment by aligning resources, developing processes, and developing people and management routines. Offers Lean Leadership, Lean Project Manager, Lean Expert ('Green Belt'), Lean Problem Solver & Lean Awareness courses; and mentors senior teams in coaching and governance of lean programmes.

# Liffey Learning

118 Clifden Court, Ellis Quay, Dublin 7 T: 01 677 9933 E: ronnieharkin@eircom.net Formed: 1990 Contact: Ronnie Harkin

Provides a comprehensive consultancy service in relation to all aspects of Technical and Vocational Education and Training.

# **Logistics Consultants, The**

Springfield, The Commons, Dromiskin, Dundalk, Co. Louth T: 086 8385278

E: Ronan@thelogisticsconsultants.com Formed: 2006 Contact: Ronan McDonnell

Provides expertise in logistics and supply chain management, including developing logistics strategies; benchmarking logistics performance; reducing logistics costs; improving customer service; specifying service levels; optimising

delivery routes and number / location of distribution centres; warehouse design / optimisation; managing outsourcing selection / implementation and selecting / implementing logistics systems.

#### Tom Martin & Associates (TMA)

Priory House, 19 Priory Hall, Stillorgan, Co Dublin

T: 01 288 6110 F: 01 283 5251

M: 086 173 8172

E: info@tma.ie W: www.tma.ie Skype: tom tma

Formed: 1988 Contact: Tom Martin

Provides marketing and management consultancy services including feasibility studies, sectoral studies, business planning analysis, programme/project evaluation, training, translation and corporate publications.

# MDR Consulting Limited

9 Killiney Avenue, Killiney, Co. Dublin

T: 01 634 9636 M: 086 2423778

E: tommoriarty@mdrcl.com W: www.mdrcl.com Formed: 2001 Contact: Tom Moriarty

Strong reputation for delivery of business results, from rapid bottom-line improvement to major restructures. Services in performance improvement, manufacturing and supply chain strategy, outsourcing, merger and acquisition management, project management and sector reviews; focus on food and drink sector.

# McGuinness Killen Partnership Ltd. (MKP)

Regus House, Harcourt Road, Dublin 2 T: 01 477 3410 F: 01 402 9590 E: tommcg@mkp.ie W: www.mkp.ie Formed: 2005 Contact: Tom McGuinness

Human Resources advice and planning; independent mediation and investigation of workplace and shareholder disputes; negotiation and agreement design; industrial relations dispute resolution; organisational reviews; job evaluation, staffing, rostering and performance reviews grievance and disciplinary handling / investigation; productivity measurement and lean; graduate recruitment and succession planning.

# **Breda McNally & Associates**

42 Southdene, Monkstown, Co. Dublin M: 087 2967878 E: breda.mcnally@gmail.com Formed: 2014 Contact: Breda McNally

Works with organisations in all sectors to support their continuous improvement through analysis of existing activity and initiatives, making recommendations for improvement and supporting implementation of change, particularly in HR and Learning & Development.

#### MRI Wexford

Glenanaar House, Hospital Road, Co. Wexford T: 053 9147774

E: blaise@mriwex.ie W: www.mriwex.ie Contact: Blaise Brosnan

Team members have relevant qualifications underpinned with practical experience of managing in a range of business types and trading environments. Bring pragmatic solutions to deal with real opportunities and issues, attacking root problems rather than symptoms. Operate at senior management level to help formulate strategies, and at operational level to train and coach operatives to implement them. Add value by solving problems in as short a time as possible, but in a confidential and effective manner.

#### **Norton & Associates**

8 Ormonde Court, Ormonde Road, Kilkenny T: 056 7756087 M: 086 4009544

E: epnorton@eircom.net

Formed: 2001 Contact: Eugene Norton

Specialises in Treasury policy development and implementation, organisation structuring and business planning. Experienced in Consumer Foods, Food & Drink Manufacturing and International Oil & Gas. Provides a complete project management solution from initial analysis to final implementation.

# **Conor O'Brien Consulting**

62 Cloch an Oigair, Mounthawk, Tralee, Co.

Kerry T: 087 2222599

E: cobrien@conorobrienconsulting.com

Contact: Conor O'Brien

Provides M&A human capital risk assessment and advisory services to organisations in Ireland and abroad at deal investigation, acquisition, integration, growth and exit stages. Provides strategic human resources consulting and advisory services to CEOs and teams in aligning business strategy, structures and people to deliver performance; entails coaching, strategy review, change management and advice on key HR value adding processes of organisation design, employee engagement, talent assessment, succession planning, performance management, employee development and reward systems.

# **OHB Consulting**

26 Barrington Street, Limerick T: 061 400515 F: 061 415507 E: coh@ohbconsulting.ie W: www.ohbconsulting.ie

Formed: 2008 Contact: Charlie O'Hurley

Offers services in corporate finance, working capital management, venture capital, mergers and acquisitions, business sales, business assessment; advisors on: strategic planning, business recovery, corporate mediation, litigation support, and sports management.

### OLAS Software Training & Development Ltd.

Maple House, Lower Kilmacud Road, Stillorgan, Co Dublin

T: 01 279 0020 F: 01 279 0029

E: ailish.oconnor@olas.ie W: www.olas.ie Formed: 1981 Contact: Ailish O'Connor

Specialise in IT training & delivery, and software development. Provides consulting services in Training Needs Analysis, Project Management, Training Delivery, Post Training support services and Rapid eLearning; also provides services in database development, spreadsheet development, and automation and template development.

### **Optimum Results Limited**

The Business Centre, Blackthorn Business Park, Coe's Road, Dundalk, Co. Louth T: 042 0333033 E: info@optimumresults.ie Formed: 1995 Contact: Aidan Harte

Providing consulting and training services for 21 years to 'Improve the performance of business through improving the performance of its people'. Works with over 9,000 clients across 11 countries. Its SME Business Growth Development programme, 'Catalyst' (consultancy and other interventions) and its Professional Business Advisors (PBA) Programme recognised as 'International Best Practice' by EU's European Training Forum.

# **OTHS Consultants Limited**

Office 1, First Floor, The Griffeen Centre, Lucan, Co. Dublin

T: 01 6241344

E: Amer@oths.ie W: www.oths.ie

Formed: 2015 Contact: Mian Amer Khurshid

Offers services to the hospitality sector in Revenue Management, Procurement, Finance, Project Management, HR Consultancy, Online Marketing (Website and Digital Marketing) and IT Consultancy.

# **Peak Connexion Training Limited**

IMI Business Campus, Dundrum, Co. Dublin T: 01 207 8522 E: info@peakconnexion.ie W: www.peakcnnexion.ie

Formed: 2004 Contact: Georgina Corscadden

With over 25 years' experience grounded in sound academic theory and solid practical experience offers tailored solutions for people and business. Focus on Management Development, Talent Management, Change, Motivation and Performance Management. Also specialises in Executive Coaching and Facilitation, and have been pioneering the arena of coaching for over 20 years.

### **Petrus Consulting Limited**

Brookfield House, Blackrock, Co Dublin

T: 01 283 3500 F: 01 283 3592 E: michael@petrusconsult.com W:

www.petrusconsult.com

Formed: 1999 Contact: Michael Griffin

Provides performance improvement solutions to public and private sector clients using a process modelling and Balanced Scorecard approach; carries out expenditure reviews and value-formoney assessments, as well as reviews of financial reporting systems and procedures, and advice on regulatory reform issues, including impact analysis and de-regulation.

# AF Pierce Human Assets Consulting Services

Drumbrick, Carrigallen, Co. Leitrim

T: 086 170 5888

E: Andrew@crossroadsireland.com

W: www.crossroadsireland.com

Formed: 2012 Contact; Andrew Pierce

Guides employers through complex employment matters and helps address staff issues to maintain effectiveness, productivity and profitability. Helps define and realise performance-driven corporate standards, improve day-to-day productivity, enhance work & business relationships, and engage workforces in increasing profitability.

#### **Planware**

27 Ardmeen Park, Blackrock, Co. Dublin

T: 01 283 4083 F: 01 278 2391

E: info@planware.org W: www.planware.org

Formed: 1978 Contact: Brian Flanagan

Development and sale of software tools for preparing projections and cash flow forecasting, writing business plans and developing strategic and marketing plans; details, free and trial downloads available from website. Assists in business appraisals, strategic planning, financial planning, business planning, enterprise development, entrepreneurial training and venture initiation.

# **PMC** Ireland

12 Lower Hatch Street, Dublin 2

T: 01 6392921

E: info@pmcireland.com

W: www.pmcireland.com

Formed: 2011 Contact: Padraig Friel Specialise in project and programme management services to business and adding value for clients across a broad variety of public and private sector organisations. Services provide clients with proven project management solutions, methodologies, processes, tools and techniques in executing the best solutions to deliver measurable and sustainable results.

# **Power Quality Management Limited**

145 Biscayne, Malahide, Co. Dublin T: 01 8454965 E: pat@pqm.ie.ie W:

www.pqm.ie

Formed: 1990 Contact: Pat Power

Works with clients to identify the root causes of problems using a disciplined, process-focused approach, selecting and customising the most appropriate solution to reduce or eliminate the problem and to quantify the value of improvement.

# **Public Authority Pension Services (PAPS)**

51 Monastery Drive, Clondalkin, Dublin 22

T: 085 113 0627 F: 01 459 3511 E: dpaps@eircom.net W: www.paps.ie Formed: 2007 Contact: Damian Smyth

Provides technical expertise and support to public sector pension schemes. Prior to establishing PAPS its MD worked for over 30 years in the public service pension area, including civil service, local government, health sector, education sector and state body pension schemes.

# Raleigh & Associates Limited

Iniscara, Carrickbrack Road, Sutton, Dublin 13

T: 01 839 0756 M: 086 839 0756 E: jraleigh@raleighandassociates.ie W: www.raleighandassociates.ie Formed: 1985 Contact: James Raleigh

Main focus is to add value to clients; specialise in being the external resource on internal teams focused on improved performance, change management, stepped cost reduction, productivity or process re-design. Combined internal team and external resource facilitates implementation of approved plan. Experience in food, energy, state sector, retail & plcs.

# **Reflektion-Plus Consulting**

10 Bothar Na Dara, Lis Na Dara, Carrick Road,

Dundalk, Co. Louth

T: 042 9386340 M: 087 0561296

E: info@reflektion-plus.com W: www.reflektion-plus.com

Formed: 2009 Contact: Thomas Mischo

Offers research and consultancy services in the areas of corporate governance, internal audit and risk management, as well as organisation development and performance improvement in those functions; engages with clients as project and change managers (co-sourcing), or in an interim management capacity.

#### **Riverwest Management**

Old Court, Blessington, Co Wicklow T: 087 284 5760 F: 045 891528

E: jim.fitzsimons@riverwestmanagement.com

W: www.riverwestmanagement.com Formed: 1998 Contact: Jim Fitzsimons

Consults in several sectors across the island; specialises in technology transfer between universities and companies, commercialisation of new technology, management of research functions in small, medium and large companies and in intellectual property rights. Researches and exploits funding opportunities in R&D, rural development, marketing and training.

# **Ruby Consulting**

Piltown Road, Bettystown, Co. Meath M: 087 2791150 E: alanjcostello@gmail.com

W: www.ruby-consulting.ie

Formed: 2007 Contact: Alan Costello

Strategy and Innovation management consultancy, working with VC backed high-growth start-ups, scaling / exporting SMEs and MNCs. Also work closely with enterprise agencies, universities and with the Horizon programme. Consultancy is focused on profitable top line growth.

#### Sales Plus

Corballis, Donabate, Co. Dublin

M: 086 1727200

E: willie@salesplus.ie W: www.salesplus.ie Formed: 2013 Contacts: Willie Maxwell,

Michael McElroy

Services include: outsourced selling services, cross border economic development programmes, business start-ups, small enterprise growth through capacity building and succession management.

# Sea-Tech Evolution Ltd.

National Maritime College of Ireland, Ringaskiddy, Co. Cork T: 021 4849102 E: info@seatech.ie W: www.seatech.ie Formed: 2005 Contact: Arnaud Disant

Focus on ICT and data comms in maritime sector; prime contractor for Irish Defence Forces; conducts research for coastal and marine engineering projects, and for maritime IT installations; advises SMEs without IT Manager as well as marine engineering, shipping agents, chandlers, IT vendors and integration specialists; engineering knowledge & consulting skills the backbone of successful projects.

#### **SONAS Innovation**

11 – 12 Baggot Court, Dublin 2 T: 01 6793900 M: 087 2649411

E: info@sonasi.com W: www.sonasi.com Formed: 2001 Contact: Fergal Marrinan

Vision to enable governments maximise social and economic value from technology. Works as trusted partner to help client governments implement and commercialise projects. Mission to consult on, develop and implement eGovernment strategies & systems to standard of excellence and enable clients achieve efficiencies, economic gains and social impact. Dedicated to enabling sharing of knowledge between public & private sectors, and governments internationally.

### **Strategic Computing Limited**

6 Clarinda Park North, Dun Laoghaire, Co Dublin

T: 087 280 9276 F: 01 230 3817 E: ray.murphy@strategiccomputing.ie W: www.strategiccomputing.ie

Formed: 1986 Contact: Ray Murphy

Specialises in strategic sourcing and outsourcing projects for large organisations, including sourcing strategies, management of major sourcing projects, negotiation, training and development / customisation of sourcing methodologies and toolkits. Clients include Barclays, NatWest, Royal Bank of Scotland, Reuters, BAA Plc, Aviva / Hibernian Insurance and Telefonica O2 Ireland.

# **Strategy Crowd**

11b Euro Business Park, Little Island, Co. Cork M: 086 8280077 E: frank@frankhannigan.com Formed: 2003 Contact: Frank Hannigan

Delivers broad range of strategic and business development projects for clients in Ireland and abroad. Principal has international consulting experience as Senior Industry Advisor for EBRD in Montenegro, Albania, Serbia, Romania, Azerbaijan, Kyrgyzstan, Taiwan, Belarus and Mongolia. Domestically the focus has been on helping early stage companies define their sales and investment proposition, get funded and get scaling.

#### Stratton Partners

Stratton House, Bishopstown, Cork T: 021 4341483

E: j.vaughan@strattonpartners.ie W: www.strattonpartners.ie

Formed 1990 Contact: John Vaughan

Specialists in business development including: feasibility studies, business planning, marketing and strategic development.

#### **Thompstone Group**

13 Tullyglass Hill, Shannon, County Clare

T: +353 86 2594410

E: info@thompstonegroup.com

W: www.thompstonegroup.com

Formed: 2008 Contact: Kevin Thompstone

More than 25 years' experience in economic development, investment promotion, business appraisal and organisation change for countries, regions, development and investment promotion agencies, not-for-profit & commercial ventures. Provides experience, vision and strategic thinking in economic development policy; plans for investment promotion and tourism development; communications strategy for investors, government agencies, communities and key stakeholders; business appraisal, change management and project planning.

# **Torc Consulting Group**

4 Lower Pembroke Street, Dublin 2 T: 01 662 3020 E: info@torc.ie W: www.torc.ie Formed: 1999 Contact: Paddy Collins

Management development: upskilling managers to run high-performance organisations through formal training and / or individual coaching.

Change consulting and outplacement: helps clients deliver organisational change strategies effectively, while keeping operations running smoothly. Management and executive recruitment: 'boutique' service, using all methodologies, supported by research and talent database, to find best executives, managers and key employees; permanent and interim appointments.

# TRE Strategies

21 Calderwood Road, Drumcondra, Dublin 9 T: 01 254 4780 E: info@trestrategies.com W: www.trestrategies.com Formed 2013 Contact Tony Roe

Provides strategic performance management consulting services to public and private sector clients; services include strategy development & review, performance management & measurement, performance coaching & training.

# **Voltedge Management**

Pod 9, The Old Station House, 15a Main Street, Blackrock, Co. Dublin

T: 01 5252914 E: contact@voltedge.ie

W: www.volteddge.ie

Formed: 2011 Contact: Fredericka Sheppard

Leader in Human Resources Management providing HR outsourced services across all sectors including specialised solutions for startups. Tailors services to need in areas such as employee relations, performance management, staff motivation and engagement, contracts of employment, recruitment and selection, redundancies and cost controls.

#### Yeaton & Associates Limited

19 Elgin Road, Ballsbridge, Dublin 4 T: 01 660 0500 F: 01 281 5330

E: info@yeatonassoc.com W: www.yeatonassoc.com

Formed: 1999 Contact: Tom Yeaton

Highly professional executive search and selection services focused on senior appointments, based on candidate care, strict confidentiality and ongoing client relationships. Additional services in Career Management (outplacement), Interviewing Skills, Management Audits and Psychometric Appraisal.

#### 2into3

Pembroke Hall, 38/39 Fitzwilliam Square, Dublin D2

T: 01 224 3122 F: 01 640 1899

E: dennis@2into3.com W: www.2into3.com

Contact: Dennis O'Connor

Ireland's specialist advisers and capacity builders for the not-for-profit sector. Works with social sector leaders and collaborate with partners to help scale impact, develop sustainability, build leadership and innovate.

#### 3rd i IT and Business Services Limited

51 Cherbury Park Road, Lucan Co Dublin T: 01 440 3876 F: 01 443 0783

E: info@3rdi.ie W: www.3rdi.ie

Formed: 2005 Contact: Geraldine Lavin

Combines business and IT consulting, training and software solutions to strategically align and develop public, private and not-for-profit businesses. Provides solutions in strategy, funding, planning, policy and management development. Works with business development, start-up, training, tourism, culture, financial services and SME sectors.